

THE **HERMANN** CAB

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This year marks Hermann Services' 96th year in business, and what a journey we've had to reach this point!

From starting with one truck to operating out of nine facilities and a large, eco-friendly fleet, the company has accomplished numerous things in our many years.

Take a look at our timeline of past milestones and achievements. While we've come a long way, we continue to keep our eye on the future and have many more plans and goals ahead of us!



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SUMMER INTERN PROGRAM



Phoebe Pilapil

What interests you about the supply chain?

Phoebe: Supply chain captivated me because it's like a hidden web that connects everything we use and buy, from gadgets to clothes and even our favorite snacks. Understanding how all the pieces fit together and how they travel from factories to stores is like solving a giant puzzle that affects our everyday lives.

Lavanya: Supply chain management, as the focal point for global organizations and a hub of transformation, offers exciting opportunities, and I aspire to be at the center of this change.

Johnny: I've always loved logistics and cracking complex puzzles, so supply chain seemed perfect for me! You can truly see the impact you have on the real world and make a positive difference.

Patrick: The finance and information industry is the largest grossing industry in the US, and even supply chain companies play an important role in these industries.

What is the biggest lesson you've learned during your time at Hermann Services?

Phoebe: The biggest lesson I am learning during my time here is the value of data analysis. I discovered how data-driven decision making can significantly impact marketing strategies and outcomes.

Lavanya: The biggest lesson I have learned here is the importance of building relations with the team that you work with in order to have a smooth workflow throughout different units of the company.

Johnny: I think the most important thing I've learned from working here is the necessity to foster an environment that facilitates teamwork and accountability. The company has so many cogs that need to all be working seamlessly 24/7, and it's inspiring to see all the departments working in tandem to accomplish challenging tasks and projects. This positive, motivating environment is in large part thanks to the constant effort by management to create a productive and family-focused culture that values and places faith into each and every member of the company. It's truly incredible to see how much of an impact it has on everyone!

Patrick: I've learned that supply chain and distribution companies have a lot to do with economics [which I'm studying], and it's opened up a new path for a potential future career.

What are some of your career goals? How does this internship align with your career goals?

Phoebe: Some of my career goals include utilizing both my marketing and supply chain skills to any position I am in. This internship has helped me understand logistics and transportation of the company while also using marketing research projects.

Lavanya: My career goal, as of right now coming out of my first year [at Rutgers], is to achieve a leadership position within the supply chain aspect of a company.

Johnny: My current career goal would be to continue diving into various parts of the supply chain industry and discover which area I enjoy working in the most. Currently at Hermann Services, I've been able to gain invaluable experience in the logistics, warehousing, and shipping industry.

Patrick: One of my career goals is to be able and competent in more than one field of work/not being tied down to one specific occupation, and this internship has allowed me to discover one possible career path in distribution.



Lavanya Khanna



Johnny Xu



Patrick Carley

SUPPORTING PROJECT PROTECT OUR CHILDREN

On Saturday, June 10, our social media team received an invitation from Project Protect Our Children to attend their summer festival happening at Spindletap Brewery in Houston, Texas! As a proud partner of their mission since 2021, a group of our associates attended the event – along with one of our trailers wrapped with Project Protect Our Children's information.

In attendance were: Yessica Flores, Sylvia Rocha, Sheleta Brown, Lateefa Smith, Anthony Qualls, and Amanda Peterson. **Thank you so much to Project Protect Our Children for the invitation to attend and support your event, and we look forward to doing so again in the future!**



HONORING A HOMETOWN HERO

On May 31, Hermann Services had the pleasure of attending the Middlesex County Regional Chamber of Commerce's Community Leaders of Distinction 2023 award ceremony. With over 120 guests in attendance, it was truly a special night to celebrate the evening's honorees:

- **Community Volunteer of the Year: Brian Burns**
- **Public Servant of the Year: Alex Miller**
- **Innovator of the Year: Jim Horne**
- **Community Organization of the Year: Susan Kramer-Mills**
- **Hometown Hero of the Year: Lieutenant John Penney**
- **Entrepreneur of the Year: Gus Sleiman**

What made the event truly special for us was being able to publicly celebrate Lieutenant John Penney of the South Brunswick Police Department. In thanking Lieutenant Penney, we'd be remiss if we didn't also extend thanks to South Brunswick Police Chief, Raymond Hayducka, for allowing us to work with such a great person. We feel that he's added much to our workplace environment and has been crucial to the success of our events last year. We would also like to extend our thanks to the entire South Brunswick Police Department, South Brunswick Mayor Charlie Carley, and the South Brunswick Council for their support.

In 2022 we were introduced to Lieutenant Penney and had the privilege to work with him on a few of our events: the Old Timer Homecoming Parade and the Corporate Office Grand Re-opening.



He jumped right into our events, offering dozens of great ideas to increase the enjoyment and safety of both events. Lieutenant Penney was also instrumental in connecting Hermann Services to the other emergency service organizations in the county who participated in both events.

Outside of his involvement with Hermann, Lieutenant Penney has received many awards and has been recognized for outstanding service by his commanders and colleagues. A few of them include:

- **Perfect Attendance Award 2020 – 2023**
- **Education Award – 2022**
- **The award for 'Above and Beyond Performance' for the March 7, 2022, South Ridge Woods Fire Scene**
- **Recognition for his assistance with many events in the community**
- **And he was appointed the Incident Commander for the 2022 National Night Out**

**CONGRATULATIONS,
LIEUTENANT JOHN PENNEY,
ON YOUR HOMETOWN
HERO AWARD!**



HERMANN TRUCKING... ON 1/64 SCALE

It's rather iconic for us to see a Hermann tractor or trailer on the road. It's our brand, our service, our calling card out on the road for everyone to see. And while not all of us can get in the cab and drive a Hermann-branded truck, we can bring one into our homes!

In April, we received the Hermann model trucks: a green, sleeper-style cab with our Wreaths Across America wrapped trailer. We've partnered with Wreaths Across America since 2018, and since this trailer wrap was the newest addition to our fleet, we thought it would be a great way to honor this organization's mission.

Thank you to Christine VanHise for her hard work in reviewing the design and managing this project!

We've had model trucks made since the 1990s to reflect our current fleet.



How are you displaying your model truck? Email a picture to Hermann at marketing@hermannntds.com for the chance to have it shown on social media and in a future edition of the Cab!

HERMANN CELEBRATES 96 YEARS!



1927

Fred and Myrtle found Hermann Forwarding Company with one White Motor Company truck hauling watermelons for the Great A&P Supermarket.



1944

Fred Hermann makes his first run for municipal office.



1946

Fred begins office as mayor of North Brunswick, NJ, and serves for 18 years (longest standing mayor for the town).



1947

Myrtle Hermann becomes President of the company – a true pioneer in a male-dominated industry.



1957

Hermann applies with Federal Communications Commission (FCC) for radio service so drivers no longer have to park and find a telephone to communicate with terminals.



1959

Construction starts on South Brunswick, NJ, facilities.



2008

Hermann wins the "2008 Partners in Service" award from Grainger for high standards of performance.



2011

The company greatly expands logistics offerings, supporting more customers nationwide.



2015

"Drive Out Hunger Holiday Food Drive" fills trailer with donations for local families while a special "Hugs for Brady" trailer wrap promotes awareness of childhood cancer.



2017

Charles Capra, President of Hermann Warehouse Corporation, is appointed to Board of Directors.



2017

May Delaware warehouse expands, opening a new facility with 124,000 sq. ft. of storage space.



2017

October Five Hermann tractor-trailers filled with donations, supplies, and relief items travel to Texas to help those affected by Hurricane Harvey.



2023

After years of support, Hermann Services is named a gold-star corporate sponsor for Toys for Tots.



2027

HERMANN REACHES





1962

Fred and Myrtle's sons, Albert and Richard W., step into leadership roles and Myrtle assumes role as chairman of the company.



1965

Hermann Leasing is created to address the need for power equipment rentals.



1969

The individual divisions (leasing, warehousing, and transportation) come together to operate as Hermann Services.



1980

Trucking industry is deregulated, leading to many company closures. It takes Hermann Services five years to restabilize trucking operations.



1988

Hermann expands to Houston, TX, for client, Union Carbide/Dow Chemical.



2004

Hermann Cares, the charitable arm of the company, is launched. Sponsorship with Toys for Tots begins supported by yearly toys drives hosted by Hermann.



2018

Partnership with Wreaths Across America begins. Two Hermann trailers are wrapped with WAA's information and deliver wreaths to veteran's graves across the country.



2019

After four years of partnership, Hermann Cares reaches a milestone donation of over \$100,000 for the Multiple Sclerosis Society.



2021

Hermann Cares partners with Project Protect our Children and wraps two trailers with information focusing on ending child trafficking, exploitation, and abuse before it starts.



2022

September
The corporate office hosts an "Old Timer" homecoming parade along Georges Road in South Brunswick, NJ, for the newly refurbished truck that Fred and Myrtle used in their first fleet.



2022

October
Grand re-opening celebration of corporate office in South Brunswick is attended by Deputy Mayor Joe Camarota, Police Chief Raymond Hayducka, Mayor Charlie Carley, and many Hermann associates, vendors, and family.



2022

Warehouse on Rising Sun Road in Bordentown, NJ, opens, (combined storage space – 328,000 sq. ft.) and a renovated warehouse/transportation terminal on Cavalcade Street in Houston opens, (70,000 sq. ft. of warehousing space.)

BRAIN TEASER

A truck driver went down a one-way street the wrong way in front of a police department without getting a ticket. How did he do this?

Answer: He was walking.





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CELEBRATING OUR EMPLOYEES' MILESTONES



While we're celebrating a milestone in our company's history, we'd also like to acknowledge the employees celebrating milestones with us this quarter.

1 YEAR

Gary Butler
Michael Casey
Hector Comulado
Howard Earl
Yessica Flores
Celeste Gomez
Jamie Gomez
Richard Hamlin
Shaye Hermann
Richard Limbrick
Felix McCarty
Malcolm Moore
Danielle Novotny
Michael Parham
Shakila Subbiah
Trupania Swilley
Kevin Walker

**THANK YOU
FOR YOUR YEARS
OF SERVICE!**

2 YEARS

Emily Anderson
Marquis Brown
Craig Ferree
Jasmine Figueroa
Juan Gatica
Franckel Jean-Pierre
Kary Lauderdale
Aleida Lebron
Rene Lopez
Gavin Mazzaglia
Brandon Swartz
Shaun Thomas
Olyn Toledo-Torres
Arnold Tucker

3 YEARS

Mohammed Alsudani
Oscar Lopez

4 YEARS

Darnell McCall
Michael McNeary

5 YEARS

Joseph Lenox
Jerry Tharp

6 YEARS

Dracy Hyman
Jill Jennings
Brian Williamson

9 YEARS

John Parris

12 YEARS

Richard McFarland

13 YEARS

Oscar Luna

16 YEARS

Fernando Banos

20 YEARS

Jeff Hermann

26 YEARS

Wilfredo Suarez

27 YEARS

Richard Hermann

28 YEARS

Joe Difedele

30 YEARS

Christine VanHise

35 YEARS

Richard Hayduck

37 YEARS

Brian Campo

42 YEARS

Charles Capra

53 YEARS

Lance Stout