

# The HERMANN

C O N N E C T I O N

## OUR STERLING SAFETY RECORD IS NO ACCIDENT



### AT HERMANN SERVICES, SAFETY TRULY COMES FIRST

Paul Profera recently joined Hermann Services to serve as Corporate Safety Manager, and has centralized all company safety initiatives. This now ensures that everyone throughout the company is reading from the same safety playbook.

Paul brings extensive experience from previous positions in law enforcement, which readily applies to training, monitoring, and enforcing safety procedures on the road, in the warehouse, and simply at the desk. Paul credits his team for the great strides the company has taken to improve safety scores and measures including the achievement of highest Insurance Captive Score in company history.

Kurt Carlson, brings his vast knowledge of Hermann's warehousing operations to his position of Warehouse & Food Safety Supervisor. Shanita Barker joined the team as Safety Administrative Assistant and has proved invaluable in her role of overseeing and maintaining all driver data including TMW Systems, Qualcomm, Infiniti and internal logs and records.

Together the safety team has organized all corporate safety initiatives including workers comp and auto liability under a single umbrella. Prior to this reorganization, each area of

safety from hazmat to warehouse to administration at all of Hermann's various locations were handled separately, by division managers. Now encompassed under one roof, each and every safety issue at Hermann is managed by the central Safety Department, which has led to higher levels of fiscal responsibility.

Hermann Services has also implemented live electronic reporting procedures, which are automatically communicated directly to the CEO and Presidents to ensure complete transparency and immediate action. Therefore, response time to the unlikely event that a safety concern or issue arises, will be swift.

"We want decisions to get made faster and more conscientiously, so we can deliver on our promise to safely handle and transport our clients' loads in the most efficient manner possible," says Paul. "The first thing our sales representatives sell to our clients is safety. While there is always room for improvement, the steps we have taken to streamline safety as we grow our organization, gives everyone the peace of mind that safety truly is priority #1 for us."

*continued >*

## NASCAR ENTRY SPORTS HERMANN LOGO

For years Hermann Services has been fueling up at Loves Travel Stops and Country Stores and it turns out the love goes both ways. Larry Daly of Loves invited Hermann Services to attend the NASCAR race at the Dover International Speedway where its Loves Ford Fusion was racing that day.

Upon seeing #34, a bright yellow race car driven by London Cassill, Dennis and Terri Hermann noticed the Hermann Services logo on the tailgate. "What an honor it was to see our company logo as a brand partner of Loves at such a prestigious event!" exclaimed Dennis Hermann, CEO and President of Hermann Services.



## AT HERMANN SERVICES, OUR STERLING SAFETY RECORD IS NO ACCIDENT *(continued from page 1)*

In addition to consolidating safety protocols under a single department, the Safety Department has organized mandatory meetings to review policies and procedures and communicate with the Board of Directors, Division Managers, and Employees. All Driver Managers attend weekly safety meetings and take part in captive insurance audits. All drivers now follow the same protocols in accordance with the Federal Motor Carrier Safety Administration and report to the same Hermann Services Safety Manager.

"We tell drivers and warehouse workers alike that they are the arm of safety at Hermann Services," says Paul. "We want everyone to have a forum to voice any concerns, questions, and suggestions."

One of the more significant changes that has been implemented is the transition from paper logs to a digital log system. The company has installed a computerized Omnitracs system, whereby all driver and vehicle data is logged digitally – from pre-trip inspections to hours-of-service.

Computer-based monitoring within the vehicle also tracks equipment failure, road speed, stability control, hard braking, lane changes, and more. This data helps the company take corrective action to ensure that everyone from each driver to the maintenance team sees what is important from a safety perspective and how to maintain a prime state of preparedness and safe operation of every vehicle.

Hermann drivers have come to appreciate having a digital record and look forward to new drivecam video monitoring systems being installed in each vehicle. These cameras protect the driver and the company in the event of any type of impact. The new digital systems are leading to higher driver satisfaction as those behind the wheel know they are working for a company dedicated to their own personal safety as well as the motoring public in general.

Likewise, their warehouse counterparts take pride in passing OSHA inspections based on keeping their skills up through ongoing video training, best practices reviews, and hazard prevention drills.

Meanwhile all managers take Infiniti Online Training courses, which tackle a different subject each month like Reasonable Suspicion Training or keeping employees in compliance with OSHA Regulations.

Coming from the public sector, Paul also sees the big picture. "Our attention to detail in safety is not just good for our employees, clients, and vendors," he says, "it is critical for the public good of our society in general. When it becomes ingrained in every company, it allows our fellow citizens to go about their business knowing that commercial transport and warehouse personnel are operating in everyone's best safety interests."

## AND THE WINNERS ARE...

### Drivers with Outstanding Performance

- Wilton Camejo
- Joseph Difedele
- Vaughn Gadsden
- John Jones
- Horace Jordan
- Adam Porrovecchio
- John Vandersloot

### Outstanding New Hire

- Matthew Davis

### Most Improved

- Alex D'Amico

*Congratulations!*



## JEFFREY HERMANN NAMED AS A LOCAL LEADER OF DISTINCTION

Earlier this year the Middlesex County Regional Chamber of Commerce recognized four individuals who leverage their standing in the local business community to fulfill a calling for social responsibility. "As we know, it's one thing to be a leader in your industry, but to stand out in both your profession and emerge as a community leader is quite another feat," said Lina Llona, President, Middlesex County Regional Chamber of Commerce.

Among those named to the 2017 Community Leaders of Distinction is Jeffrey Hermann, President of Hermann Transportation, who has spearheaded the Herman Cares charitable initiative for the past several years. Under Jeffrey's leadership, Hermann Services has supported numerous local causes including Toys for Tots, Hugs for

Brady, National Multiple Sclerosis Society, the Red Nose Day, and the South Brunswick Food Pantry & Adopt a Family. "Our entire organization including our employees, clients, and business partners take great pride in coming together to help those less fortunate in our community," says Jeffrey.



Left to Right: Jeffery Hermann, Tab Chukunta, St. Peter's Healthcare System; Joel Pomales, SOBA College Recovery; and Bert Baron, Beasley Media Group, Inc.

## RED NOSE DAY 2017

Under the leadership of Ebony Hunter and the sales team, Hermann Services participated in the Red Nose Event sponsored by Walgreens. The event uses the power of comedy to get people to come together to end child poverty, one nose at a time. This year Hermann Services supported the mission for every child to be healthy, safe, educated, and empowered for the future by purchasing red noses, pens, and wristbands from Walgreens for company employees to use in representation of Red Nose Day.

"It was a good feeling to join in with people companywide working in different departments and buildings and know that we were collectively making a difference," said Ebony. In total, Walgreens raised \$38,172,178 for the day this year! **To learn more, please visit [www.rednoseday.com](http://www.rednoseday.com).**



## RESPONDING TO THE DEVASTATION IN TEXAS

In the weeks since Harvey exited Texas on August 29th, Hermann Cares has been coordinating and implementing a plan to consolidate contributions and to ensure the delivery of relief items to those in need.

One week later, on the morning of September 6th, five Hermann tractor-trailers, completely packed with donations and supplies, rolled out of our hub for Texas. The response of the community has been heartfelt, resounding, and truly inspiring. Now, as colleagues, business partners, and friends become aware of our mission they



are helping us to do even more by sponsoring our efforts in a variety of ways. Please consider joining us in expanding our reach through sponsorship. You can call or email us – we look forward to discussing the possibilities.

**Call:** 800.910.6536

**Email:** [HarveyRelief@HermannTDS.com](mailto:HarveyRelief@HermannTDS.com)

Visit [HermannCares.com](http://HermannCares.com) to find out more.



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## HERMANN SERVICES FAMILY NEWS

Everyone at Hermann Services likes to feel that we are all one big family working together to achieve great things – and we are! We take pride in each other's accomplishments and enjoy hearing about them. See what a few of your colleagues are up to lately:



**It's a New Baby Granddaughter!** Congratulations to **Madeline DePaul** who welcomed a granddaughter, Isabella Marie (daughter of former Hermann employee Adriana Haines). Isabella was born May 4th and weighed in at 6 lbs. 5 oz. She already loves music, dancing, and taking pictures. Her favorite app is Snap Chat and her favorite movie is Disney's Moana. Madeline says she has the cutest laugh you could ever hear!

**Thank You Joan for Nearly 24 years of Service!** **Joan Hodge** joined Hermann in 1993 and worked expertly as accounts payable supervisor for the warehouse division. She has been a reliable, dedicated employee who played a key role in the development of Hermann Warehousing. She will be greatly missed. We wish her well and are happy to know she will now be able to spend more time with her family and grandchildren.

